



FALL NEWSLETTER



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As a whole I think most of our ten county area is in average shape as far as the crop goes. I know some of you would not agree with this statement as it has been extremely dry in some areas. There are also some areas that have been hit hard with hail and will cause some quality issues at harvest. However, in general it seems that most of you feel fortunate compared to some of our most recent years.

Claims 2007

The potential for corn revenue losses are high as expected this year because of the \$4.06 base price. Keep this in mind this fall as the harvest price will be announced in early November. The harvest price is determined by the October average for December corn contract on the Chicago Board of Trade.

Those of you chopping corn for silage or combining for high moisture shell corn, leave four rows per field or 20 acres for appraisals. You only have to leave rows if you are taking more than half the acres in the unit for silage or HMSC. Please do not assume that we know what is going on with your production. Let us know when you will be chopping a few days ahead of time.

Last year we turned in claims for everyone for every insured crop. This will not be the case this year. If you are done harvesting and not sure if you are in a loss situation, call us and we can help decide whether or not to turn in a claim.

If you have old crop in your bins, it must be marked by an adjuster before adding new crop. Be sure to **keep track of production by unit number or section**. Some options for keeping track of production include: load records (trucks or combine), scale tickets, permanent markings on your storage structure by unit, or printed combine monitor records. Make sure you write the unit number or section number on your paperwork. If you have any questions about these different options, please call.

Website

Our agency is currently working on our own website. We hope to have our website include our newsletters, helpful websites, policy information, and mapping information. We are also looking at the idea of having a board available to our producers to share information on items or commodities they have for sale. We will be further introducing you to our site during our March meetings.

Timeline

-Sales closing deadline for fall crops which include forage production and wheat, as well as winter wheat final plant date: September 30th

-Sales Closing Changes Include:

- Coverage Changes
- Adding Crops or Counties
- Cancellations
- Transfers

-Forage underwriting reports due: October 16th

-Winter Wheat and Forage Production and Acreage Reports due: November 14th

-Sales close for Forage GRP: November 30th

**We will be out to visit you to get these reports

-Sick of buying hay every year?? Ask about our forage production policy. This policy covers loss of forage production and winter kill.

Agriculture Assistance Act of 07'

You may begin signing up for this program at FSA in early October. Watch for FSA newsletters announcing further details.

Farm Insurance

Paying too much for farm, auto, excess, or workman's comp insurance? Please give us a call. We would appreciate the opportunity to give you a quote.

2007 Crop Prices

- ✓ Winter Wheat Base Price: \$4.35; Harvest Price: \$6.35
- ✓ Spring Wheat Base Price: \$4.52; Harvest Price: TBA
- ✓ Corn Base Price: \$4.06; Harvest Price: TBA
- ✓ Soybeans Base Price: \$8.09; Harvest Price: TBA

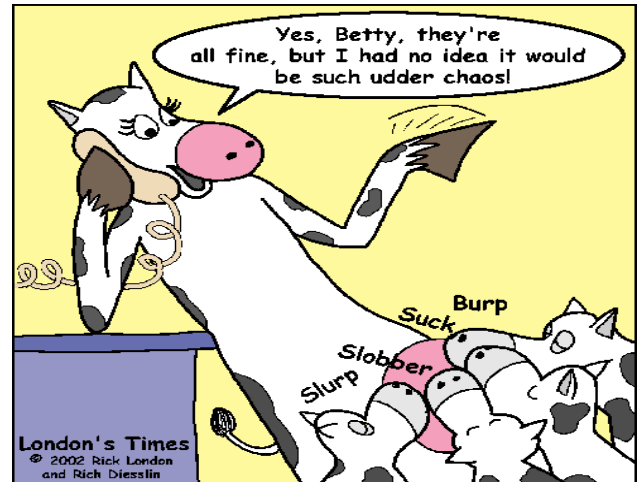
Important!

Please call if you have any questions regarding your farm or crop insurance policies. We want to be helpful in any way we can.

We appreciate your business and continued support. We look forward to working with you in the future. Thank you!

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